

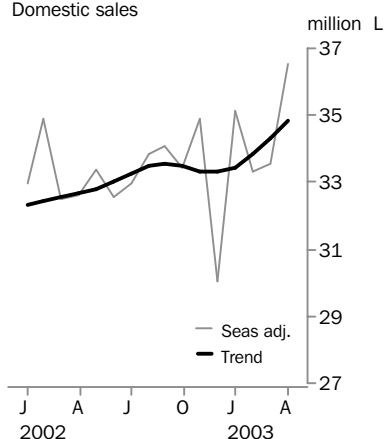


# SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

EMBARGO: 11:30AM (CANBERRA TIME) TUES 3 JUN 2003

## Australian produced wine

Domestic sales



## APRIL KEY FIGURES

### TREND ESTIMATES

	Apr 2003 '000 L	% change Mar 2003 to Apr 2003	% change Apr 2002 to Apr 2003
Australian produced wine			
Domestic wine sales	34 817	1.5	6.6
White table wine sales	17 317	1.1	4.2
Red and rosé table wine sales	12 284	0.3	9.7

### SEASONALLY ADJUSTED

	Apr 2003 '000 L	% change Mar 2003 to Apr 2003	% change Apr 2002 to Apr 2003
Australian produced wine			
Domestic wine sales	36 537	9.0	11.9
White table wine sales	18 004	7.3	9.4
Red and rosé table wine sales	12 572	5.5	13.8

## APRIL KEY POINTS

### TREND ESTIMATES

- The trend estimate for domestic sales of Australian produced wine was 34.8 million litres in April 2003, an increase of 1.5% on March 2003 and a 6.6% increase on April 2002.
- The trend estimate for white table wine sales increased 1.1% on March 2003 and 4.2% on April 2002.
- The trend estimate for domestic sales of red and rosé table wine increased 0.3% on March 2003 and 9.7% on April 2002.

### SEASONALLY ADJUSTED ESTIMATES

- The seasonally adjusted estimate for domestic sales of Australian produced wine was 36.5 million litres in April 2003, an increase of 9.0% on March 2003.
- The seasonally adjusted estimate for domestic sales of white table wine increased 7.3% on March 2003.
- The seasonally adjusted estimate for domestic sales of red and rosé table wine increased 5.5% on March 2003.

### ORIGINAL ESTIMATES

- In original terms, 34.8 million litres of Australian produced wine was sold domestically by winemakers in April 2003, up 16.1% on March 2003 and 15.9% on April 2002.
- Exports of Australian produced wine decreased by 15.1% over March 2003 to 43.7 million litres. Australia exported 504.8 million litres with a value of \$2.4 billion in the twelve months ending April 2003, an increase of 27.3% in volume and 21.8% in value over the corresponding period to April 2002.

- For further information about these and related statistics, contact Graeme Thomas on Adelaide 08 8237 7536 or the National Information and Referral Service on 1300 135 070.

# NOTES

## FORTHCOMING ISSUES

<i>ISSUE</i>	<i>RELEASE DATE</i>
May 2003	3 July 2003
June 2003	4 August 2003
July 2003	3 September 2003
August 2003	3 October 2003
September 2003	3 November 2003
October 2003	3 December 2003



## CHANGES IN THIS ISSUE

There are no changes in this issue.

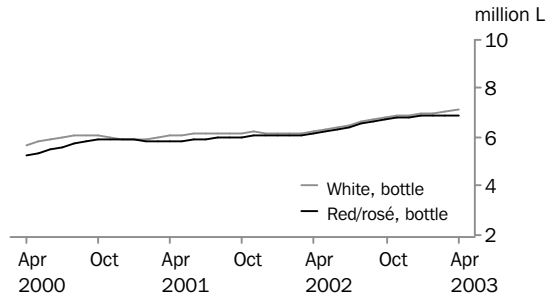


Dennis Trewin  
Australian Statistician

# DOMESTIC AUSTRALIAN TABLE WINE SALES: Trend

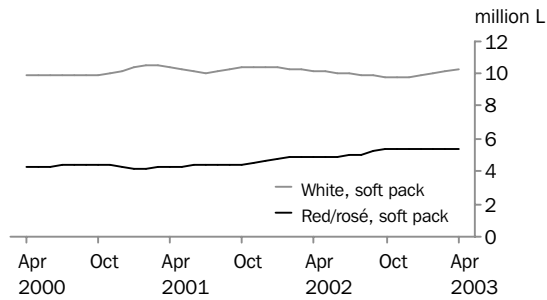
## TABLE WINE, GLASS CONTAINER < 2 LITRES

The trend series for sales of white table wine in glass containers of less than 2 litres increased 0.7% on March 2003 and 13.8% on April 2002. The trend series for red and rosé wine sales in glass containers of less than 2 litres increased 0.2% on March 2003 and by 11.7% on April 2002.



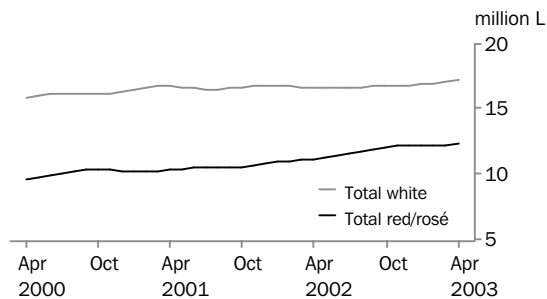
## TABLE WINE, SOFT PACK CONTAINERS

The trend series for domestic sales of white table wine in soft packs increased by 1.5% on March 2003 and 0.8% on April 2002. The trend series for red and rosé wine in soft packs decreased 0.5% on March 2003 but increased 7.8% on April 2002.



## TOTAL WHITE AND RED/ROSÉ TABLE WINE

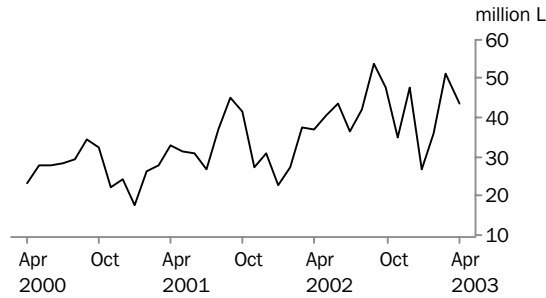
The trend series for total sales of white table wine increased 1.1% on March 2003 and 4.2% on April 2002. The trend series for total red and rosé wine increased 0.3% on March 2003 and 9.7% on April 2002.



# EXPORTS OF AUSTRALIAN PRODUCED WINE AND IMPORTS

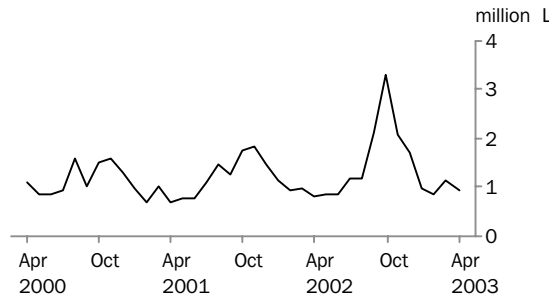
## EXPORTS OF AUSTRALIAN PRODUCED WINE

In original terms, 43.7 million litres of Australian produced wine valued at \$196.7 million were exported in April 2003. The quantity and value of exports decreased 15.1% and 9.5% respectively on last month. Compared to April 2002, the quantity and value increased 17.4% and 4.0% respectively. The average value of Australian wine exported in April 2003 was \$4.50 per litre, down from \$5.08 per litre in April 2002.



## WINE IMPORTS CLEARED FOR HOME CONSUMPTION

Original data for April 2003 shows that 1.0 million litres of wine was imported, down 16.8% in quantity and 22.9% in value on March 2003. The average value of wine cleared for home consumption in April 2003 was \$7.82 per litre, down from \$8.84 per litre in April 2002.



## DISPOSALS OF AUSTRALIAN PRODUCED WINE AND WINE AVAILABLE FOR CONSUMPTION IN AUSTRALIA

The original data for the March quarter 2003 shows that wine available for consumption in Australia decreased 1.0% on the same quarter in 2002. Domestic sales of Australian wine decreased by 1.0% and wine imports by 1.6%. Total disposals of Australian produced wine increased by 15.5% on the same quarter in 2002 with exports increasing by 30.9%.

Period	A Domestic sales of Australian produced wine '000 L	B Wine imports cleared for home consumption '000 L	A + B Wine available for consumption '000 L	C Exports of Australian produced wine '000 L	A + C Total disposals of Australian produced wine '000 L
<b>1999-2000</b>	369 271	19 607	388 878	284 935	654 206
<b>2000-2001</b>	384 847	12 773	397 620	338 289	723 136
<b>2001-2002</b>	386 232	14 479	400 711	418 390	804 622
Mar Qtr 2002	81 818	3 040	84 858	87 333	169 151
Mar Qtr 2003	81 049	2 990	84 039	r114 301	r195 350

## DOMESTIC SALES OF TOTAL AUSTRALIAN WINE &amp; TABLE WINE BY CONTAINER TYPE

Period	TABLE-WHITE WINE.....					TABLE-RED AND ROSÉ WINE.....			
	Total wine	Glass less than 2 litres	Soft packs(a)	Other containers(b)	Total	Glass less than 2 litres	Soft packs(a)	Other containers(b)	Total
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
ORIGINAL									
<b>1999-2000</b>	369 271	69 371	118 409	5 260	193 042	63 469	49 806	778	114 053
<b>2000-01</b>	384 847	74 123	122 452	3 189	199 763	70 506	53 538	1 517	125 560
<b>2001-02</b>	386 232	75 657	122 776	1 447	199 881	73 622	56 085	695	130 401
<b>2001-2002</b>									
April	30 061	5 825	9 489	91	15 405	5 808	4 820	38	10 666
May	34 882	5 871	11 483	87	17 441	7 251	5 606	58	12 915
June	29 602	5 431	8 587	36	14 054	6 853	4 930	19	11 801
<b>2002-2003</b>									
July	35 184	6 272	10 625	53	16 950	7 260	6 162	21	13 443
August	34 753	6 276	9 841	119	16 237	7 224	6 374	23	13 622
September	33 550	7 022	9 402	77	16 501	6 944	5 060	27	12 030
October	36 792	7 512	10 296	108	17 916	7 349	5 367	21	12 737
November	45 495	9 984	12 110	132	22 225	8 741	6 680	11	15 432
December	36 041	8 210	9 570	148	17 928	6 638	4 711	15	11 364
January	23 913	5 133	8 634	76	13 843	3 742	3 272	15	7 029
February	27 127	6 152	8 983	33	15 169	5 209	3 707	11	8 927
March	30 009	6 381	9 614	40	16 034	5 798	4 561	12	10 371
April	34 831	6 843	10 836	58	17 737	6 826	5 751	25	12 602
SEASONALLY ADJUSTED									
<b>2001-2002</b>									
April	32 642	6 336	10 086	n.a.	16 465	6 114	5 014	n.a.	11 050
May	33 362	6 245	10 932	n.a.	17 091	6 467	5 044	n.a.	11 471
June	32 546	6 657	9 508	n.a.	16 507	6 468	4 541	n.a.	11 317
<b>2002-2003</b>									
July	32 943	6 385	10 438	n.a.	16 918	6 237	4 880	n.a.	11 136
August	33 832	6 325	9 811	n.a.	16 245	6 401	5 352	n.a.	11 885
September	34 059	6 950	10 004	n.a.	17 075	6 738	5 187	n.a.	11 961
October	33 433	6 791	9 668	n.a.	16 594	6 760	5 198	n.a.	12 011
November	34 869	7 172	10 234	n.a.	17 578	6 903	5 725	n.a.	12 498
December	30 070	6 408	8 723	n.a.	15 279	6 623	5 014	n.a.	11 313
January	35 120	7 107	11 327	n.a.	18 083	6 939	6 357	n.a.	13 086
February	33 288	7 158	9 176	n.a.	16 414	7 019	4 842	n.a.	11 927
March	33 528	6 925	9 643	n.a.	16 784	6 711	4 924	n.a.	11 913
April	36 537	7 180	11 019	n.a.	18 004	6 948	5 701	n.a.	12 572
TREND ESTIMATES									
<b>2001-2002</b>									
April	32 674	6 244	10 186	n.a.	16 620	6 174	4 948	n.a.	11 198
May	32 782	6 308	10 130	n.a.	16 597	6 250	4 928	n.a.	11 261
June	33 010	6 408	10 089	n.a.	16 628	6 345	4 931	n.a.	11 371
<b>2002-2003</b>									
July	33 272	6 517	10 013	n.a.	16 663	6 442	4 971	n.a.	11 516
August	33 487	6 617	9 944	n.a.	16 705	6 532	5 075	n.a.	11 690
September	33 572	6 703	9 894	n.a.	16 740	6 620	5 229	n.a.	11 871
October	33 483	6 789	9 845	n.a.	16 747	6 709	5 365	n.a.	12 022
November	33 340	6 859	9 815	n.a.	16 752	6 785	5 441	n.a.	12 120
December	33 292	6 916	9 823	n.a.	16 785	6 836	5 447	n.a.	12 168
January	33 450	6 961	9 886	n.a.	16 864	6 859	5 417	n.a.	12 188
February	33 816	7 006	9 989	n.a.	16 986	6 874	5 384	n.a.	12 217
March	34 292	7 050	10 113	n.a.	17 133	6 885	5 357	n.a.	12 252
April	34 817	7 103	10 262	n.a.	17 317	6 896	5 332	n.a.	12 284

(a) Soft pack containers include all collapsible packs, plastic or otherwise.

(b) Other containers include tankers, cans and rigid containers, including glass 2 litres and over.

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## DOMESTIC SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

Period	Table	Fortified	Sparkling bottle fermentation(a)	Sparkling bulk fermentation(a)	Carbonated	Other wine products(b)	Vermouth	Brandy(c)
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L al
<b>1999-2000</b>	307 091	22 991	18 220	14 352	3 514	2 352	754	837
<b>2000-01</b>	325 325	22 185	16 706	13 952	3 292	3 011	372	901
<b>2001-02</b>	330 281	20 384	17 686	12 000	3 123	2 454	305	701
<b>2001-2002</b>								
April	26 071	1 702	1 217	657	201	190	23	49
May	30 356	2 066	1 388	583	258	210	21	56
June	25 855	1 812	1 060	516	151	189	19	55
<b>2002-2003</b>								
July	30 393	2 313	1 282	650	270	253	23	58
August	29 858	1 894	1 797	773	202	206	22	72
September	28 531	1 620	2 295	698	201	184	21	49
October	30 652	1 734	2 932	980	278	192	23	56
November	37 658	2 062	3 744	1 404	303	298	27	64
December	29 292	1 658	3 410	1 070	313	270	29	89
January	20 872	1 197	1 040	402	198	185	17	36
February	24 095	1 153	1 105	440	177	138	17	45
March	26 406	1 388	1 279	526	225	167	18	36
April	30 338	1 799	1 569	672	239	189	23	50

(a) Spritzig table wines are included with table wine.

(c) Quantities on which excise duty was paid.

(b) From July 2000, this category's definition includes wine cocktails, marsala, aperitif and tonic wines, flavoured wine, de-alcoholised wine and low and reduced alcohol wines. See also paragraph 4 of the Explanatory Notes.

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## DOMESTIC SALES OF AUSTRALIAN FORTIFIED WINE BY WINEMAKERS

Period	Sherry in glass less than 2 litres	Port in glass less than 2 litres	Other in glass less than 2 litres(a)	Soft packs	All other containers(b)	Total fortified
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
<b>1999-2000</b>	2 549	5 008	341	7 796	7 293	22 991
<b>2000-01</b>	2 327	4 674	353	8 160	6 674	22 185
<b>2001-02</b>	2 102	4 052	333	8 369	5 529	20 384
<b>2001-2002</b>						
April	172	295	23	750	462	1 702
May	197	425	33	903	509	2 066
June	177	349	24	862	399	1 812
<b>2002-2003</b>						
July	218	436	40	1 006	612	2 313
August	196	375	37	792	495	1 894
September	161	334	21	672	433	1 620
October	183	343	25	709	475	1 734
November	219	515	29	833	468	2 062
December	223	403	31	574	426	1 658
January	130	179	20	578	290	1 197
February	133	190	12	473	346	1 153
March	142	230	20	599	398	1 388
April	197	320	25	825	432	1 799

(a) Includes muscat, madiera, tokay and white port.

(b) Includes tankers, cans and rigid containers including glass 2 litres and over.

## IMPORTS CLEARED &amp; EXPORTS OF AUSTRALIAN PRODUCED WINE AND BRANDY

Period	WINE TYPE(a).....						TOTAL WINE.....		BRANDY.....	
	White table	Red/rosé table(b)	Total table	Fortified	Sparkling	Other	Quantity	Value(c)	Quantity	Value
	'000L	'000L	'000L	'000L	'000L	'000L	'000L	\$'000	'000L al	\$'000
IMPORTS(d)										
<b>1999-2000</b>	3 795	10 304	14 099	685	3 827	995	19 607	113 868	577	7 328
<b>2000-01</b>	3 318	4 800	8 118	106	2 913	1 637	12 773	92 211	504	7 575
<b>2001-02</b>	4 658	4 540	9 198	201	3 282	1 798	14 479	115 556	577	9 026
<b>2001-2002</b>										
February	272	299	571	2	225	140	938	7 782	31	669
March	278	379	657	8	221	84	969	6 861	32	507
April	276	280	555	15	127	134	831	7 342	45	639
May	274	290	564	9	178	89	841	6 294	49	758
June	374	263	637	7	131	101	875	6 502	36	616
<b>2002-2003</b>										
July	520	404	924	9	163	89	1 184	9 658	54	846
August	463	282	745	16	276	165	1 202	10 588	53	838
September	1 026	402	1 429	32	455	192	2 108	14 642	48	741
October	1 376	1 096	2 472	8	728	92	3 300	23 304	47	735
November	607	734	1 342	6	574	164	2 085	r17 198	61	1 200
December	477	423	900	34	511	284	1 729	16 494	69	1 357
January	358	192	550	33	272	135	991	r8 550	26	642
February	380	270	650	5	147	47	850	6 916	30	712
March	432	346	778	6	228	136	1 149	9 696	38	529
April	326	368	695	4	186	71	956	7 479	42	592
EXPORTS(e)										
<b>1999-2000</b>	129 586	143 256	272 842	2 287	9 088	717	284 935	1 372 768	19	243
<b>2000-01</b>	148 273	180 347	328 620	2 032	6 546	1 091	338 289	1 752 082	19	286
<b>2001-02</b>	175 741	230 465	406 205	2 698	8 048	1 438	418 390	2 105 128	24	208
<b>2001-2002</b>										
February	10 219	16 271	26 490	252	427	48	27 217	136 989	1	5
March	14 871	21 772	36 643	211	636	65	37 555	191 990	1	6
April	13 592	22 469	36 061	407	646	88	37 203	189 092	10	81
May	16 662	23 076	39 738	147	662	153	40 700	210 881	1	11
June	17 960	24 817	42 776	275	608	55	43 714	225 343	2	21
<b>2002-2003</b>										
July	14 892	20 747	35 639	169	603	134	36 545	176 586	—	—
August	18 414	22 410	40 824	314	769	49	41 957	197 639	—	—
September	21 281	30 966	52 247	399	971	70	53 687	267 817	6	18
October	18 685	27 241	45 926	432	r1 143	94	r47 595	r228 338	2	26
November	13 175	20 674	33 849	214	878	81	35 022	174 666	1	16
December	18 326	28 370	46 696	479	423	41	47 639	232 602	—	14
January	9 576	r16 614	r26 190	158	442	29	r26 819	r132 557	—	15
February	r13 663	r21 477	r35 140	r144	r719	49	r36 051	r170 071	2	11
March	r14 784	r35 686	r50 470	r246	r360	355	r51 431	r217 359	5	29
April	15 844	26 895	42 739	155	719	55	43 668	196 656	—	1

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(a) Due to change in the Customs Tariff codes implemented in July 1999 and July 2000, the wine type categories are not necessarily comparable with earlier data.

(b) Includes 'Other table wine'.

(c) See paragraphs 6 and 7 of the Explanatory Notes.

(d) Imports cleared for home consumption, see paragraph 5 of the Explanatory Notes.

(e) Exports may include sales made by exporters other than winemakers.

## EXPORTS OF AUSTRALIAN WINE BY COUNTRY OF DESTINATION, April 2003

Country/Region	WINE TYPE.....						TOTAL WINE.....	
	White table	Red/rosé table(a)	Total table	Fortified	Sparkling	Other	Quantity	Value(b)
	'000L	'000L	'000L	'000L	'000L	'000L	'000L	\$'000
Fiji	4	1	5	—	8	—	13	82
New Zealand	1 313	2 387	3 700	32	51	27	3 810	8 712
Papua New Guinea	7	9	16	—	1	—	18	133
Total Oceania and Antarctica(c)	1 338	2 415	3 753	34	64	27	3 878	9 079
Belgium and Luxembourg	246	322	569	—	9	—	578	1 622
Denmark	315	727	1 042	—	5	—	1 046	2 874
Germany, Federal Republic of	338	1 090	1 428	—	—	—	1 428	4 186
Netherlands	604	725	1 329	—	—	—	1 329	4 596
Sweden	300	660	960	4	30	—	994	4 453
United Kingdom	7 205	8 219	15 425	19	508	—	15 952	63 217
Total European Union(c)	9 343	12 409	21 752	23	566	—	22 341	86 075
Norway	51	94	144	—	4	—	148	716
Switzerland	30	583	614	2	1	—	617	3 004
Total Europe and the Former USSR(c)	9 472	13 197	22 669	33	571	—	23 273	90 193
Qatar	11	13	24	1	—	—	25	59
United Arab Emirates	58	63	121	1	4	—	126	461
Total Middle East and North Africa(c)	83	95	177	2	4	—	183	580
Malaysia	34	86	120	6	—	—	126	1 190
Singapore	49	173	222	1	2	1	226	1 940
Total Southeast Asia(c)	141	326	467	23	3	1	494	3 921
China (exc SARs & Taiwan Prov)	23	134	157	—	1	—	158	720
Japan	153	302	455	1	30	6	493	2 982
Total Northeast Asia(c)	254	633	887	2	33	7	929	5 798
Canada	511	1 384	1 895	25	11	—	1 931	14 800
United States of America	4 005	8 763	12 768	36	29	20	12 853	71 635
Total Northern America(c)	4 520	10 152	14 673	61	41	20	14 794	86 493
Total Other Regions(d)	35	78	113	—	3	—	117	592
Total All Countries	15 844	26 895	42 739	155	719	55	43 668	196 656

(a) Includes 'Other table wine'.

(b) Free on board value, see paragraph 6 of the Explanatory Notes.

(c) Includes other countries as detailed in *Standard Australian Classification of Countries* (Cat. no. 1269.0).

(d) Includes ships' stores.



## EXPORTS OF AUSTRALIAN WINE BY REGION(a)

	Oceania & Antarctica	Europe & the Former USSR	Middle East & North Africa	Southeast Asia	Northeast Asia	Northern America	Other(b)	Total all regions
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
<b>1999-2000</b>	22 219	186 398	1 112	4 839	8 208	61 519	639	<b>284 935</b>
<b>2000-01</b>	22 194	215 079	1 323	6 054	8 104	84 530	1 006	<b>338 289</b>
<b>2001-02</b>	27 273	260 436	1 492	6 685	9 851	111 735	917	<b>418 390</b>
<b>2001-2002</b>								
February	1 389	16 840	94	484	645	7 708	56	<b>27 217</b>
March	1 539	22 443	135	630	920	11 802	87	<b>37 555</b>
April	1 430	21 933	177	598	624	12 344	97	<b>37 203</b>
May	1 912	25 139	138	726	1 086	11 631	68	<b>40 700</b>
June	1 829	28 059	128	485	969	12 161	83	<b>43 714</b>
<b>2002-2003</b>								
July	1 979	22 900	108	740	683	10 070	66	<b>36 545</b>
August	3 406	27 253	111	411	633	10 049	93	<b>41 957</b>
September	2 813	35 315	86	775	563	14 060	76	<b>53 687</b>
October	3 481	29 651	116	763	r843	12 655	85	<b>r47 595</b>
November	4 137	15 631	134	669	947	13 372	131	<b>35 022</b>
December	985	26 161	172	708	858	18 618	137	<b>47 639</b>
January	2 234	14 435	113	485	656	r8 825	70	<b>r26 819</b>
February	r1 579	r19 566	173	r627	r789	r13 241	78	<b>r36 051</b>
March	r2 817	r24 193	104	r744	r806	r22 374	r394	<b>r51 431</b>
April	3 878	23 273	183	494	929	14 794	117	<b>43 668</b>

r figure or series revised since previous issue

(a) Exports may include sales made by exporters other than winemakers.

(b) Includes ships' stores.

## EXPLANATORY NOTES

### INTRODUCTION

**1** The information shown in this publication for the domestic sales of Australian produced wine is obtained directly from winemakers by means of a mail collection. The brandy sales figures shown represent quantities on which excise duty was paid, i.e. the quantity of brandy released for sale. Statistics relating to import clearances and exports are based on information provided to the Australian Customs Service by importers, exporters and their agents.

### SCOPE AND COVERAGE

**2** The information on domestic sales of Australian produced wine is obtained from winemaking enterprises with sales of 250,000 litres or more in the previous financial year. These account for approximately 94% of total wine sales. All sales data are collected on an Australia-wide basis only and State figures are therefore not available.

**3** Tables 1–3 include all sales by winemakers (within the scope of the collection) with the exception of exports, sales for ships' stores, sales of imported wine and brandy and inter-winery sales, the last exclusion being necessary to avoid duplication in the published figures. From July 1998 the definition for table wine in the glass container categories changed from '1 litre and under' to 'less than 2 litres'. This series has been retained as the contribution of the over 1 litre but under 2 litres containers (such as table wine in magnum sized bottles) is believed to have been less than 1%. There is an expectation this contribution will increase in the future. This has a consequential effect for the 'other containers' category which includes glass containers 2 litres and over from July 1998 (prior to this it was glass over 1 litre). This series will also be retained.

**4** From July 2000, the category 'Flavoured wine' has been changed to 'Other wine products'. This change reflects the inclusion of de-alcoholised, low and reduced alcohol wines in the category. These wine types were previously included in 'Table wine'. While it is expected that the effect on the 'Table wine' series resulting from this change will be insignificant, care should be taken in comparing 'Flavoured wine' with 'Other wine products'.

### IMPORTS AND EXPORTS

**5** Figures relating to international trade in wine and brandy are presented in tables 4–6 to provide a basis for assessing the overall wine market. Imports cleared for home consumption (including re-imports, that is, goods originating in Australia that have been exported but then returned to source) comprise those goods entered for home consumption, together with goods cleared from Customs warehouses. Exports of Australian produce are defined as exports of goods, materials or articles which have been produced, manufactured or partly manufactured in Australia.

**6** The value of exports is the free on board (f.o.b.) transactions value of the goods expressed in Australian dollars. The ABS converts foreign currency f.o.b. values to Australian dollars using the exchange rate prevailing on the date of departure shown on the export manifest.

**7** The value of imports is the Australian Customs value. Goods are valued at the point of containerisation (in most cases) or the port of shipment, or at the customs frontier of the exporting country, whichever comes first.

**8** For further information on the compilation of Trade Statistics refer to Explanatory Notes contained in *International Merchandise Trade, Australia* (cat. no. 5422.0).

## EXPLANATORY NOTES

### SEASONALLY ADJUSTED AND TREND ESTIMATES

**9** Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised. Seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather and industrial disputes).

**10** The seasonally adjusted estimates in this publication have been produced using a concurrent methodology whereby the seasonal factors are revised each month to take into account the seasonality exhibited by the latest observation. A more detailed review is conducted annually.

**11** The overall degree of revision to the seasonally adjusted estimates is expected to be less on average than would be the case with annual reanalysis only. However, the nature of the seasonal adjustment process is such that the magnitude of some revisions resulting from each adjustment may be quite significant, especially towards the end of the series. For this reason additional care should be exercised when interpreting movements in seasonally adjusted data for recent months.

**12** The smoothing of seasonally adjusted series to create trend estimates is a means of reducing the impact of the irregular component of the series. The trend estimates of wine sales have been derived by applying a 13-term Henderson weighted moving average to the seasonally adjusted series.

**13** For further information, see *Information Paper: A Guide to Interpreting Time Series—Monitoring 'Trends', an Overview* (cat. no. 1348.0) or contact the Assistant Director, Time Series Analysis on Canberra 02 6252 6345.

### ACKNOWLEDGMENT

**14** ABS publications draw extensively on information provided freely by individuals, businesses, governments and other organisations. Their continued cooperation is very much appreciated: without it, the wide range of statistics published by the ABS would not be available. Information received by the ABS is treated in strict confidence as required by the *Census and Statistics Act 1905*.

### RELATED PUBLICATIONS

**15** Another ABS publication which may be of interest is the *Australian Wine and Grape Industry* (cat. no. 1329.0). This is a statistical compendium of Australia's wine and grape industries containing information on: area of vines and production of grapes by region; wine production and grapes crushed by region; structure of the wine manufacturing industries; stocks of wine held by winemakers at 30 June; domestic wine sales; exports and imports of wine; price indexes of grapes and wine; consumption of wine and world comparisons.

**16** Current publications and other products by the ABS are listed in the *Catalogue of Publications and Products* (cat. no. 1101.0). The Catalogue is available from any ABS office or the ABS web site <<http://www.abs.gov.au>>. The ABS also issues a daily Release Advice on the web site which details products to be released in the week ahead.

### ROUNDING

**17** Where figures have been rounded, discrepancies may occur between sums of the component items and totals.

### SYMBOLS AND OTHER USAGES

—	nil or rounded to zero (including null cells)
L	litres
L al	litres of alcohol
n.a.	not available
n.p.	not available for separate publication (but included in totals where applicable)
r	figure or series revised since previous issue

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- CPI INFOLINE* For current and historical Consumer Price Index data, call 1902 981 074 (call cost 77c per minute).
- DIAL-A-STATISTIC* For the latest figures for National Accounts, Balance of Payments, Labour Force, Average Weekly Earnings, Estimated Resident Population and the Consumer Price Index call 1900 986 400 (call cost 77c per minute).

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